

Redmond

Johnson

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Improving your Cash Flow



Specialising in B2B Debt Recovery and Credit Reporting in both Northern Ireland and the Republic of Ireland since 1984.

Redmond Johnson

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Established in 1984 by the current owner, Redmond Johnson is a highly reputable and solvent credit management company specialising in the provision of debt recovery services throughout Ireland and Great Britain. With principal offices in Belfast and satellite offices in Dublin Edinburgh and London we have in the past three decades obtained a reputation for providing a reliable and consistently effective service. Our account handlers possess a wealth of experience and knowledge gained in their particular field of debt management and has achieved success using 'courteous but effective' collection techniques. We provide high levels of personal service and do not operate call centres.

You remain in control of the situation as we inform you at regular intervals of the status of the debtor and the progress that has been made on the overdue account. We also have a client web based facility for tracking cases.

Working on the principle of "no collection - no commission" motivates us to obtain positive results for you as quickly as possible. Any amount collected by us is remitted promptly to you and any accounts not settled in full within an acceptable period will be reported back to you together with our recommendations for further action.

"We believe successful recovery of overdue accounts demands a flexible approach as each individual case is different".

Legal

After consultation, if legal action is deemed an option, we can pass the debt to a recommended firm of experienced litigation solicitors.

*Our Policy -
"No Collection - No Commission"*

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Auxiliary Services

TRACING

One of the most frustrating aspects of collecting overdue accounts is discovering that the debtor has absconded. Letters that you may have had returned are often referred to as "gone-away's" and many creditors at this point give up the chase. Help is at hand. Our local knowledge and extensive network of agents contribute to our high success rate in tracing debtors who have absconded in an attempt to elude their creditors. Our expertise in tracing a "gone-away" can be applied to the recovery of accounts be they limited companies, sole traders/partnerships or individuals. We can carry out a complete investigation into debtors' past addresses, payment record and personal circumstances or tailor the service to meet your specific objectives. Once a new address is found, contact can be resumed.

PRE-LITIGATION REPORTS

Having considerable expertise in the field of credit reporting, we are able to produce a report that will help show you whether it is worth initiating legal proceedings. The report will entail the current status of the debtor and whether there are any outstanding judgments. If the debtor is a limited company the report will also include the latest information available from the Companies Registry.

INSOLVENCY

We work in close conjunction with a leading firms of Insolvency Practitioners and can arrange to have you professionally represented at creditor' meetings throughout Ireland or the United Kingdom.

CREDIT INSURANCE & INVOICE DISCOUNTING

We can provide practical advice in these areas and arrange competitive quotations.

Information to Note

Redmond Johnson abides by a strict code of ethics and is a member of the European Collectors Association which is a world-wide organization of debt collectors whose membership represents the best debt collection agencies in the world. As a client of a member agency, you can feel confident that you will be afforded the best assistance possible in collecting debt, regardless of the location of your debtors. We also have Professional Indemnity Insurance and are licensed under Data Protection & the Office of Fair Trading.

A sound business relationship is achieved through making fully informed business decisions. Redmond Johnson Debt Recovery Service plays an integral role in that process. We hope that we have given you a flavour of what we can bring to your business and in turn hope that you will be encouraged to bring your business to Redmond Johnson.

Associated Companies

The Company Shop & Catalyst2